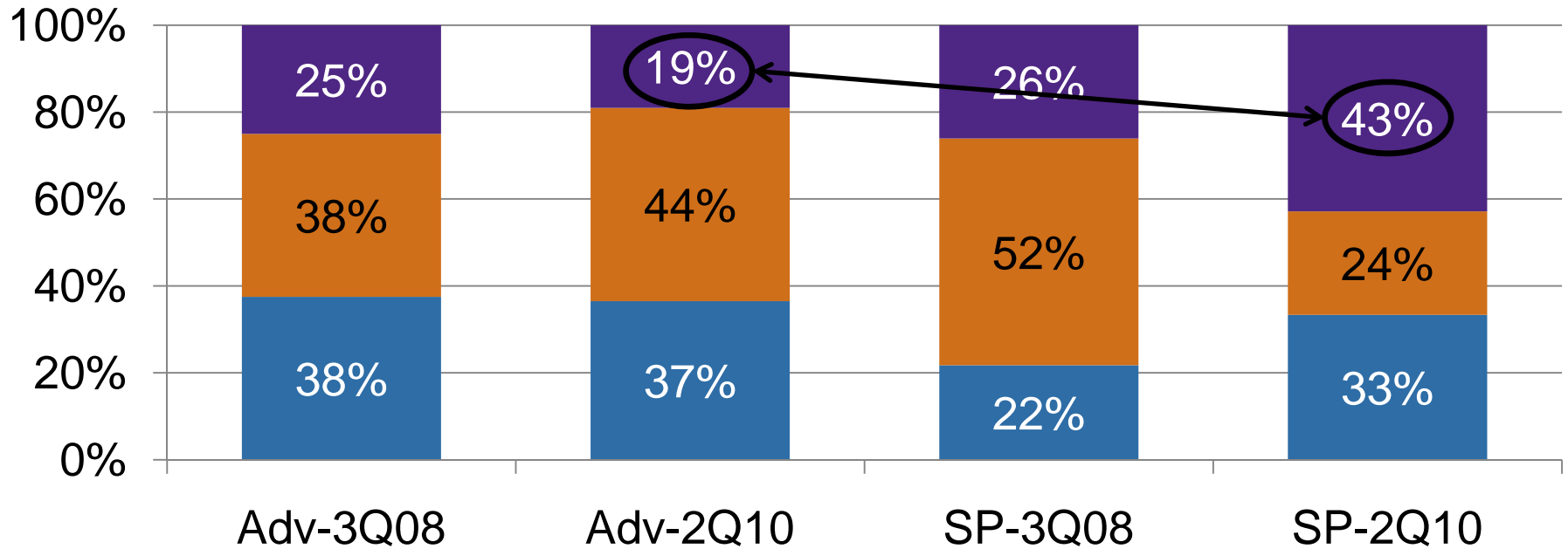


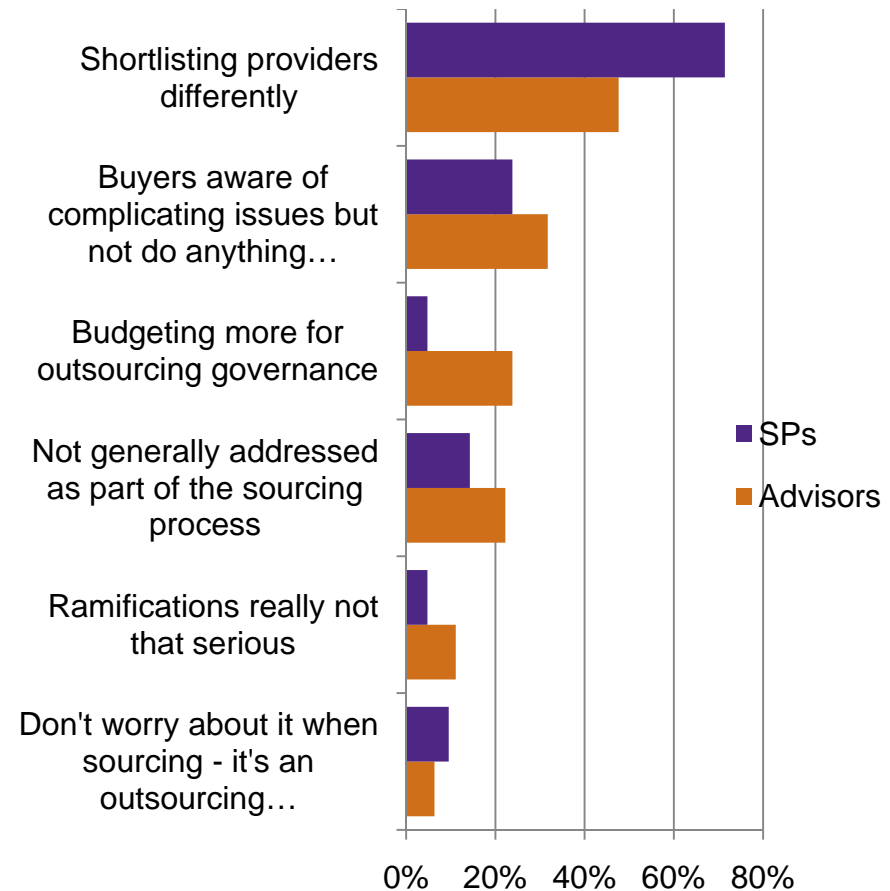
Multi-Sourcing Trending



- Establishing relationships at the functional/bus. unit level
- Establishing multi-sourcing relationships at the corporate level
- Less multi-sourcing/proactively consolidating service providers

How Buyers are Accounting for Multi-Sourcing

- » Inevitability of multi-sourcing?
- » Balancing “best of breed” benefits vs. additional cost and complexities to manage and govern
- » Key means to address challenges
- » Pros and cons of establishing efforts at the corporate level
- » Impact of cloud computing on multi-sourcing



To learn more:

- [The Pros, Cons and Market Trending for Multi-sourced ITO](#)
- [How to Optimize Complex, Multi-Provider Outsourcing Contracts](#)